



FSG Acquires Lighting Management, Inc.

As FSG continues its mission to expand and grow as an institution, we are pleased to announce our latest strategic move – the acquisition of Lighting Management, Inc.

LMI is headquartered in Valley Cottage, New York, with additional offices in North Carolina, South Carolina, and Florida. LMI brings a wealth of expertise in lighting services, design, and controls to FSG and allows us to further expand our lighting service offerings across the nation.



For over 47 years, LMI has served retail, commercial, and hospitality customers across the US, specializing in lighting products, design, and solutions. Their success is attributed to providing value-add lighting expertise, estimating, and project management services to their dedicated customer partners.



Bill Graham, President of FSG states, "When John approached FSG, we were thrilled at the prospect and potential of a united national force. FSG's Institutional goal is to be a unified, nationally capable force of talented people bringing first-class services and lasting contributions. We respect all that John has created and plan to leverage his team's strengths while they leverage ours for a better brighter future for all of our clients and stakeholders. FSG is smarter having the talents of LMI and LMI is stronger and better resourced being a part of FSG."

"FSG is a remarkable company and has given the LMI family the chance to be part of a national institution," says John Sapanaro, President of LMI. "Joining FSG is a strategic convergence that will help raise the game on so many levels."

Leon Mowadia, FSG's Chief Operating Officer of Distribution, notes, "LMI brings an extensive range of expertise in lighting, design, value-engineering, and controls to FSG. The long-tenured staff of knowledgeable lighting professionals will be a great addition. This strategic acquisition supports the continued expansion of our lighting business nationally and synergizes with our vision."

FSG has appointed Luke Graham as VP of this new branch. Luke says, "I'm deeply honored and excited to lead this new division. I am eager to take on this new role and lead our team to new heights."

We appreciate the support of our stakeholders as we enter this new phase of growth with the acquisition of Lighting Management, Inc. This is excellent news for our employees and our clients. As we like to say, onward and upward!

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