



Chief Executive Officer

Job Scope

The Chief Executive Officer (CEO) holds a critical role in the success of Facility Solutions Group. This individual is charged with providing visionary leadership that enables the company to achieve its strategic objectives. In addition to making major corporate decisions, the CEO is responsible for overseeing all aspects of the organization's operations, from finance and marketing to sales and customer service. As the CEO typically reports to the board of directors, this individual must work closely with other senior executives to ensure that the company's vision, mission, and goals are aligned with shareholder expectations. Ultimately, the CEO is the driving force behind Facility Solutions Group's success, and their leadership is instrumental in achieving the company's long-term growth and profitability objectives.

Responsibilities

- **Strategic Leadership:** Develop and communicate the company's vision, mission, and strategic direction to align with the organization's long-term goals. Set strategic objectives and initiatives and ensure their implementation across all levels of the organization.

Corporate Governance: Work closely with the board of directors, providing regular updates on company performance, strategic plans, and significant business decisions. Ensure compliance with legal and regulatory requirements and maintain effective relationships with external stakeholders.

Financial Management: Oversee the financial health of the organization, including budgeting, financial planning, forecasting, and financial risk management. Monitor key financial metrics, identify opportunities for revenue growth, and drive profitability and sustainable financial performance.

Operational Management: Provide overall direction and guidance to functional areas within the organization, including sales, marketing, operations, finance, human resources, and others. Foster a culture of high performance, collaboration, and innovation.

Stakeholder Relations: Build and maintain relationships with key stakeholders, including customers, investors, partners, and employees. Act as the primary spokesperson and representative of the organization to external parties, promoting the company's values and reputation.

Talent Management: Attract, develop, and retain top talent. Build a strong leadership team and promote a culture of employee engagement, professional growth, and diversity and inclusion.

Risk Management: Identify and manage potential risks and uncertainties that may impact the organization's performance, reputation, or sustainability. Develop and implement effective risk mitigation strategies and crisis management plans.

Industry and Market Awareness: Stay updated on industry trends, market dynamics, and competitive landscape. Identify growth, expansion, and innovation opportunities and drive initiatives to maintain the organization's competitive advantage.



Innovation and Change Management: Foster a culture of innovation, encouraging creativity and continuous improvement. Drive organizational change initiatives, ensuring smooth transitions and effectively adopting new strategies or technologies.

Performance Evaluation: Monitor and evaluate company performance against strategic goals and objectives. Implement performance measurement systems, conduct regular assessments, and take corrective actions as necessary.

Requirements

- Proven experience as a CEO or in a similar executive leadership role.
Strong business acumen and strategic thinking abilities.
Demonstrated ability to lead and inspire teams, driving organizational success.
Excellent interpersonal and communication skills, with the ability to engage and influence stakeholders at all levels.
Solid understanding of financial management principles and practices.
In-depth knowledge of the industry and market dynamics.
Ability to make critical decisions under pressure and manage risks effectively.
High level of integrity, ethical conduct, and commitment to corporate governance.
Track record of driving innovation, change, and business growth.
Advanced degree in business administration, finance, or a related field (preferred).