



Corporate Purchasing Manager

Job Scope

The Purchasing Manager's duty is to discover the best ways to cut procurement expenses, so that the company can invest in growth and people. Primary responsibilities include applying the knowledge of electrical distribution and manufacturers practices to ensure that FSG is purchasing at the most competitive and cost-effective means possible.

Responsibilities

- Develop a Purchasing Strategy
- Align all distribution partners across all FSG Electrical Operations
- Collaborate with all FSG Purchasing Managers
- Assure pricing consistency from all FSG distributor partners
- Negotiate corporate agreements that provide FSG with better pricing and service.
- Negotiate standard terms and conditions with FSG vendors.
- Manage all bulk buying initiatives across FSG
- Monitor and react to all potential material price escalations.
- Maintain relationships with manufacturers and suppliers with whom FSG has a corporate agreement.
- Establish strategic procurement organization structure to support business agility.
- Standardize procurement approval processes and supplier contracting to manage and reduce aggregate spend.
- Management reporting to improve supplier/spend visibility, track compliance, and communicate benefits.
- Tighten purchasing, supplier contracting, and settlement controls without business disruption.

Requirements

- Proven working experience as a Purchasing Manager.
- Knowledge of sourcing and procurement techniques as well as a dexterity in "reading" the market.
- Talent in negotiations and networking.
- Good knowledge of supplier or third-party management software.
- Aptitude in decision-making and working with numbers.
- Experience in collecting and analyzing data.
- Strong leadership capabilities.

As an EEO/Affirmative Action Employer all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, disability, veteran status.