



VP of Propel Prefabrication

Job Scope

The Vice President of Propel Prefabrication will provide leadership, management, and vision to our Propel Prefabrication organization to ensure that the company delivers exceptional outcomes to meet customer needs.

Responsibilities

- Develop and execute the strategic vision for the FSG Propel Prefab organization.
Drive revenue and profit expansion using Manufacturing and Supply Chain methodologies and tools across all Construction and Services Projects.
Establish a lean Supply Chain and Manufacturing production line with high-quality standards, tools, and methodologies, such as ISO 9001 and Six Sigma.
Develop metrics to track lean process improvements.
Assist with all stages of the project procurement process through contract review, scope and specification review, constructability review, labor impact factoring, manufacturing strategies, formulating general conditions, risk analysis, and interview preparation for all assigned projects.
Monitor key performance indicators (KPIs) throughout the lifecycle of every project.
Execute course corrections when KPIs signal below-average project performance. Oversee the creation and execution of project recovery plans when necessary.
Work with Estimators, Project Managers, and Superintendents to create a Value proposition that aligns with our business goals, looking for lower cost, risk, speed, and productivity.
Provide key insights and direction to product management, engineering, and marketing resources to advance our Prefab strategy.
Develop and refine the Playbook for our Prefab Operations.
Responsible for building and fostering effective relationships with project owners, primary clients, general contractors, subcontractors, vendors, etc., to leverage business opportunities.
Actively communicate competitive insights and market dynamics to educate and inform strategy
Play an active role in ensuring Prefab has leading and best-in-class service, quality, and innovation.

Requirements

- Ideally, 5+ years of experience in Manufacturing or Pre-Fabrication; Electrical a significant plus
Ideally, 2+ years in a leadership-level capacity, including P&L management
Knowledge and experience implementing and managing ISO and/or Lean Six Sigma methodologies.
Demonstrated skills for achieving or surpassing results against standards of excellence.
Shows a passion for improving the delivery of solutions with a commitment to continuous

As an EEO/Affirmative Action Employer all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, disability, veteran status.



improvement.

Proven skills to cultivate long-term, sustainable, value-based relationships with Estimators, Project Managers, and Superintendents that elevate revenue and cost savings opportunities.

Demonstrated ability to negotiate by collaborating with others to arrive at a conclusion using compromise, persuasion, influence, and rationale, both internally and externally

Demonstrated ability to develop and leverage partnerships to drive the strategic plan

Consistently demonstrates alignment with organizational strategy to advance opportunities

Strong computer skills and ability to learn and adopt new technologies.

Ability to assess and develop talent pipelines.

High personal integrity and the ability to instill the same in others.

Upbeat in a team environment, a motivator.

Organized, efficient time use/management.

Continually seek ways to improve self and company.